

The Million Dollar Financial Services Practice A Proven System For Becoming Top Producer David J Mullen Jr

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In The Million-Dollar Financial Services Practice, author David J. Mullen, Jr., reveals how to become a top-producing financial advisor using the method he has taught at Merrill Lynch and is famous for in the industry. This comprehensive book combines marketing, prospecting, sales, and time-management techniques into a system that will help listeners build a successful and lucrative practice.

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The title of this book is The Million-Dollar Financial Services Practice and it was written by David J. Mullen Jr., David Mullen. This particular edition is in a Hardcover format. This books publish date is Feb 13, 2013 and it has a suggested retail price of \$30.00. It was published by AMACOM and has a total of 352 pages in the book.

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